# grŌth.group

expertise + execution + expansion

# **COMPANY DETAILS** The Groth Group LLC

7901 4th Street N Suite 11042 St. Petersburg Florida, 33702 United States



www.groth.group



## **HIGHLIGHTS**

- 1. Thriving Retail & Restaurant Industry: A \$290 billion market (8.4% 10YR CAGR) with strong demand for well - operated brands.
- 2. Proven Growth Model: A strategic approach to valuing, acquiring, and scaling highpotential targets using proprietary systems and performance driven execution.
- 3. Operator-Led Execution: Led by seasoned operators with expertise across site selection, training, recruitment, marketing, operations and and finance.
- 4. Strategic Value Identification: We uncover undervalued opportunities through rigorous analysis of both unit economics and future upside - often missed by traditional investors focused only on financials.
- 5. Exclusive Market Access & Industry Relationships: Early access to prime opportunities - before competitors.
- 6. Structured Growth & Exit Pathways: Clear strategies for scaling and optimizing operations, culminating in timely exits and liquidity for investors.
- 7. Attractive Investor Returns: A clear strategy to drive strong IRRs through growth, optimization, and strategic exits.

#### **MEET THE BAND**

The Groth Group's team have successfully built, scaled and exited companies, creating lasting value through sustainable growth.

## **DAVID ULRICH**

Managing Partner & CRO

# **RANDY COMBS**

Managing Partner & COO/CFO

## LARRY STRAIN, CCIM

Strategic Partner & Multi-Unit Development

#### JIM VINZ

Advisor: Thought Leadership

## DAVID PROCTOR

Advisor: Strategy & Finance

# FOUNDER-LED & MULTI-UNIT FRANCHISE ACQUISITIONS ACCELERATING GROWTH IN THE RETAIL & RESTAURANT INDUSTRY

The Groth Group is an operator-led investment group dedicated to transforming high potential retail and restaurant brands into market leaders. Backed by 150+ years of combined industry experience, we leverage capital, operational expertise, development acumen, and industry relationships to drive sustainable growth and investor value.





#### **PROBLEM**

- Traditional investment models often prioritize short-term financial gains at the expense of long-term sustainable value.
- Owner operated/founder-led businesses frequently lack the capital, operational support, and strategic guidance needed to scale.
- Poor real estate strategies and overextended development agreements commonly lead to stalled growth and failed exits.

# **MARKET FOCUS**

- The Groth Group targets highgrowth potential retail and restaurant brands, focusing on opportunities that cater to discerning consumers with discretionary incomes and similar lifestyle choices.
- We are focused on the US market in the following regions:
  - Southeast: e.g. Atlanta
  - South Central: e.g. Dallas
  - North Central: e.g. Columbus

# SOLUTION

- We provide owner operated/founder-led brands with the capital, strategic guidance, and operational support needed to scale successfully.
- Our team leverages deep real estate and development expertise to unlock sustainable. scalable growth.
- By aligning long-term strategy with hands-on execution, we create lasting value for both investors and emerging brands.

## **INVESTMENT MODEL**

- 1. Disciplined Acquisitions -Every investment follows stringent, time-tested criteria to ensure long-term success.
- 2. Hands-On Growth Execution -We embed scalable systems, streamline operations, and drive strategic expansion.
- 3. Sustainable Breakout Growth – Our model pushes brands past the tipping point, accelerating sales, unit count, and profitability.

## **VALUE PROPOSITION**

The Grōth Group stands apart by taking an operator-first approach, combining hands-on execution, deep industry expertise, and longterm brand building to drive sustainable growth - rather than prioritizing financial engineering and short-term gains.

## CAPITAL PARTNERS

Our ideal capital partners share our vision for building sustainable, high-performing brands, with a shared stake in our financial performance. We seek investment that enables growth, fostering a long-term partnership built on mutual goals.

TO REQUEST A COPY OF OUR INVESTOR PRESENTATION PLEASE CONTACT

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